



GROUPE RENAULT

Press release

AZRA invests \$40 million (CAD) in transport electrification

The company introduces the Renault Twizy in Canada and deploys 8,000 electric charging points

Montreal, April 15, 2016 - Over the next 18 months, AZRA will invest \$40 million to install 2,000 new electric charging stations and deploy the Twizy, Renault's first 100% electric vehicle in Canada.

"At AZRA, we are change agents on a mission to reduce greenhouse gas emissions," said Jean-François Carrière, President and Chief Executive Officer of AZRA. "We are proud to be investing in transport electrification because it is the way of the future to reduce our environmental footprint."

"By using our electricity to power our transport we will improve our environment while increasing our economic prosperity," said Jacques Daoust, Minister of Transport, Sustainable Mobility and Transport Electrification. "I therefore welcome the investments announced today by AZRA. The fact that Renault has chosen a Québec company to market its electric car in Canada speaks volumes about our leadership in this area."

Renault Twizy comes to Canada

At the same time, AZRA is introducing the Renault Twizy in Canada. The event was celebrated in the presence of Guillaume Berthier, Renault's Electric Vehicles Sales Director.

"Renault Group is delighted to have chosen a company as dynamic and committed as AZRA for the launch of Twizy in Canada," said Mr. Berthier. "Electric car, and Twizy in particular, enable Renault to boost its international development. It also allows Renault to participate in the development of new ways to sell cars. This is demonstrated by AZRA's "all in one" offer, with digital playing a dominant role in the sales model."

This small city car, which is 100% electric and designed by the Renault Sport team, has a type-1 charging cable and side reflectors. Certified since March 1, 2016 by Transport Canada, its speed is capped at 40 km/h to come under the category of low-speed vehicles.

The Twizy will be available for lease at \$99 (CAD) per month, including the costs of registration and insurance. AZRA-Partenaire-Renault-Partner has teamed up with Uni-Select to ensure the management and maintenance of the vehicle fleet.

8,000 new charging points

To contribute to the expansion of the network and increase the accessibility of charging stations for Canadian drivers of electric vehicles, AZRA will install 2,000 charging stations over the next 18 months. The stations, made entirely of aluminum, will be equipped with 7 to 50 kW power charges that can serve up to four users, for a total of 8,000 new charging points. They will be installed for free on private property through the establishment of partnerships with owners of office buildings, shopping centres and other types of buildings.

The joining of forces between AZRA and Renault will ensure that Canadian electric car drivers can count on a comprehensive and efficient electricity network.

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Source: AZRA

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About:

AZRA: Azra is a company whose mission is to contribute to the reduction of greenhouse gas emissions by improving access to cleaner energy and accelerating the transition of vehicles operating on fossil fuels to electric vehicles.

Renault Group: A car manufacturer since 1898, Renault Group is an international multi-brand group, selling more than 2.8 million vehicles in 125 countries in 2015, with 36 manufacturing sites, and employing more than 117,000 people. To meet the major technological challenges of the future and continue its strategy of profitable growth, the Group is harnessing its international development and the complementary fit of its three brands, Renault, Dacia and Renault Samsung Motors, together with electric vehicles, the Alliance with Nissan, and its partnerships with AVTOVAZ and Daimler.

Luc Poirier: An associate at AZRA, Luc Poirier is President of Investissement Poirier, which has a large portfolio of investments in various sectors of activity. Mr. Poirier acts as much as a developer as a promoter and builder for many significant projects. He is currently overseeing the construction of RUBIC, a 10-storey tower on René-Lévesque Blvd. This tower is being built using a revolutionary technique called Upbrella, which itself represents a world first.

Uni-Select: Uni-Select is a leader in the distribution of automotive refinish and industrial paint and related products across North America, as well as in the automotive aftermarket parts business in Canada.